



FUNDING PROPOSAL TO THE GREEN CLIMATE FUND

**-IRES-CUBA-
INCREASED CLIMATE RESILIENCE OF RURAL HOUSEHOLDS
AND COMMUNITIES THROUGH THE REHABILITATION OF
PRODUCTIVE AGROFORESTRY LANDSCAPES IN SELECTED
LOCALITIES OF THE REPUBLIC OF CUBA**

ANNEX 10 Procurement Plan

November 2019
Republic of Cuba

I. General

1. Project information:

Projects name: IRES - Increased climate resilience of rural households and communities through the rehabilitation of production landscapes in selected localities of the Republic of Cuba

Country: Cuba

2. Version of the Plan: Version 1.0 dated 05 November 2019

3. Approval Date of the procurement Plan: 05 November 2019

4. Date of General Procurement Notice: Not Applicable

5. Period covered by this procurement plan: 01 September 2020 to 01 September 2027. (Detailed procurement plan for the first 18 months is enclosed in the supplementary material in the excel file attached).

II. Goods, Works and non-consulting services.

1. Prior Review Threshold: Procurement Decisions subject to Prior Review by the AE/Fund

	Procurement Method	Threshold for use of method	Prior Review Threshold	Comments
1	Very Low Value Procurement	USD 0	USD 1,000	Procurement actions within the threshold established for Very Low Value Procurement may be effected by the Buyer without the necessity of obtaining competitive quotations when the goods or services are readily available on the market, the cost of the goods or services is generally known and the Buyer determines that the price is reasonable.
2	Request for Quotation (RFQ)	USD 0	USD 5,000	An RFQ is used for low value procurement of simple goods, works or services with clearly-defined or standard specifications.
3	Invitation to Bid (ITB)	USD 0	N/A	In general, an ITB is used for the procurement of goods with objectively measurable quantitative and qualitative specifications. An ITB may also be used to contract for services that can be expressed quantitatively and qualitatively.
4	Request for Proposal (RFP)	USD 0	N/A	An RFP is used where the goods, works or services required cannot be quantitatively or qualitatively expressed in a complete and definitive manner, such as for complex goods, works or services when proposals from the Vendors are preferred.
5	No competitive marketplace	N/A	USD 0	The goods, works or services can only be purchased from one source because only one manufacturer and/or source exists including for procurement of spare parts directly from the manufacturer of existing equipment; the product or service is proprietary; or the product or service can only be procured locally and is subject to a government authorized monopoly.
6	Approved standardization	N/A	USD 0	The goods, works or services have a source of supply designated by the Organization at Organizational, regional, country or project level based on an approved standardization which limits the procurement to only one Vendor (see Manual para. 502.7.9 - Standardization); if multiple Vendors can fulfill the standardized requirement, competition must still be sought.
7	Exigency	N/A	USD 0	An Exigency does not allow sufficient time to undertake a solicitation process, even on the basis of a shortened submission deadline.
8	Emergency Situation.	N/A	USD 0	The procurement action is in connection with an Emergency Situation and because of the nature or phase of the particular emergency, urgency of the procurement does not allow sufficient time to undertake a solicitation process, even on the basis of a shortened submission deadline.

2. Prequalification (for complex Civil Works)

N/A

2. Procurement Packages with Methods and Time Schedule

For a detailed plan for the first 18 months, see supplementary material attached in the excel file “*IREs Cuba_Detailed_Procurement Plan_18 meses_021219_Supplementary material Annex 10.xls*”

[IREs Cuba_Detailed_Procurement Plan_18 meses_021219_Supplementary material Annex 10.xlsx](#)

A estimate plan for the 7 years, is listed in the following table. Dates and more details of the process, are only presented in the plan for the first 18 months.

Ref. No.	Contract (Description)	Source of Funds	Planned vs Actual	Estimated Cost in US\$	Procurement Method	Pre qualification (yes/no)	Domestic Preference (yes/no)	Review by AE/Fund (Prior / Post)	Date of issuance of doc's	Bid-Opening Date	Date of contract /order signature	Comments
1	Equipment	GCF	Planned Actual	\$20.477.721	QCBS		yes	yes				1.1 Restore approximately 15,544 ha of farmland from marabu, and increase CC-resilience through sustainable agroforestry (AF), CTNPFs and assisted natural regeneration (mitigation co-benefit 417,532 million tCO2-eq. in 7 years of implementation)
2	Professional/ Contractual Services	GCF	Planned	\$21.500	QCBS		yes	yes				1.1 Restore approximately 15,544 ha of farmland from marabu, and increase CC-resilience through sustainable agroforestry (AF), CTNPFs and assisted natural regeneration (mitigation co-benefit

								417,532 million tCO2-eq. in 7 years of implementation)
			Actual					
3	Training, workshops, and conference	GCF	Planned	\$14.000	QCBS	yes	no	1.1 Restore approximately 15,544 ha of farmland from marabu, and increase CC-resilience through sustainable agroforestry (AF), CTNPFs and assisted natural regeneration (mitigation co-benefit 417,532 million tCO2-eq. in 7 years of implementation)
			Actual					
4	Equipment	GCF	Planned	\$14.115.622	QCBS	yes	yes	1.2 Restore approximately 20,189 ha of rangeland with compacted soils and increase CC-resilience through improved sylvopastoral systems (mitigation net co-benefit 703,225.3 million t CO2eq in 7 years of implementation).
			Actual					
5	Professional/ Contractual Services	GCF	Planned	\$21.500	QCBS	yes	yes	1.2 Restore approximately 20,189 ha of rangeland with compacted soils and increase CC-resilience through improved sylvopastoral systems (mitigation net co-benefit 703,225.3 million t CO2eq in 7 years of implementation).
			Actual					
6	Training, workshops, and conference	GCF	Planned	\$14.000	QCBS	yes	no	1.2 Restore approximately 20,189 ha of rangeland with compacted soils and increase CC-resilience through improved sylvopastoral systems (mitigation net co-benefit 703,225.3 million t CO2eq in 7 years of implementation).

Actual								
7	Professional/ Contractual Services	GCF	Planned	\$58.000	QCBS	yes	yes	2.1 Increase institutional capacities to support farmers and producers' organizations to establish and maintain agroforestry, sylvopastoral and forestry systems for improved ecosystem services
Actual								
8	Training, workshops, and conference	GCF	Planned	\$50.000	QCBS	yes	no	2.1 Increase institutional capacities to support farmers and producers' organizations to establish and maintain agroforestry, sylvopastoral and forestry systems for improved ecosystem services
Actual								
9	Professional/ Contractual Services	GCF	Planned	\$274.000	QCBS	yes	yes	2.2 Train agricultural producers to collectively revitalize and manage production landscapes for gender-equitable climate-resilient agriculture and ecosystem services
Actual								
10	Training, workshops, and conference	GCF	Planned	\$444.870	QCBS	yes	no	2.2 Train agricultural producers to collectively revitalize and manage production landscapes for gender-equitable climate-resilient agriculture and ecosystem services
Actual								
11	Professional/ Contractual Services	GCF	Planned	\$332.000	QCBS	yes	yes	3.1 Develop, discuss and analyze options for policy reforms to support implementation of agroforestry, sylvopastoral and forestry systems for landscape resilience through improved ecosystem services
Actual								

12	Training, workshops, and conference	GCF	Planned	\$60.000	QCBS	yes	no	3.2 Establish a Landscape Resilience Fund to support adoption and implementation of agroforestry, sylvopastoral and forestry systems in support of landscape resilience through ecosystem service enhancement
			Actual					
13	Training, workshops, and conference	GCF	Planned	\$101.500	QCBS	yes	no	3.3 Strengthen planning, governance and coordination at the landscape level in support of landscape resilience through enhancement of ecosystem services
			Actual					
14	Professional/ Contractual Services	GCF	Planned	\$12.000	QCBS	yes	yes	3.3 Strengthen planning, governance and coordination at the landscape level in support of landscape resilience through enhancement of ecosystem services
			Actual					
15	Professional/ Contractual Services	GCF	Planned	\$150.000	QCBS	yes	yes	Middle term evaluation
			Actual					
16	Professional/ Contractual Services	GCF	Planned	\$150.000	QCBS	yes	yes	Final evaluation
			Actual					
17	Professional/ Contractual Services	GCF	Planned	\$155.350	QCBS	yes	yes	PMU
			Actual					
18	Equipment	GCF	Planned	\$923.129	QCBS	yes	yes	PMU
			Actual					

Total for Goods	\$37.375.191
-----------------------	--------------

III. Selection of Consultants

1. Prior Review Threshold: Selection decisions subject to Prior Review by AE/Fund:

	Selection Method	Prior Review Threshold	Comment
1	Request for Quotation (RFQ)	USD 5,000	An RFQ is used for low value procurement of simple goods, works or services with clearly-defined or standard specifications.
2	Invitation to Bid (ITB)	N/A	In general, an ITB is used for the procurement of goods with objectively measurable quantitative and qualitative specifications. An ITB may also be used to contract for services that can be expressed quantitatively and qualitatively.
3	Request for Proposal (RFP)	N/A	An RFP is used where the goods, works or services required cannot be quantitatively or qualitatively expressed in a complete and definitive manner, such as for complex goods, works or services when proposals from the Vendors are preferred.
4	No competitive marketplace	USD 0	The goods, works or services can only be purchased from one source because only one manufacturer and/or source exists including for procurement of spare parts directly from the manufacturer of existing equipment; the product or service is proprietary; or the product or service can only be procured locally and is subject to a government authorized monopoly.

5	Approved standardization	USD 0	The goods, works or services have a source of supply designated by the Organization at Organizational, regional, country or project level based on an approved standardization which limits the procurement to only one Vendor (see Manual para. 502.7.9 - Standardization); if multiple Vendors can fulfill the standardized requirement, competition must still be sought.
6	Exigency	USD 0	An Exigency does not allow sufficient time to undertake a solicitation process, even on the basis of a shortened submission deadline.
7	Emergency Situation.	USD 0	The procurement action is in connection with an Emergency Situation and because of the nature or phase of the particular emergency, urgency of the procurement does not allow sufficient time to undertake a solicitation process, even on the basis of a shortened submission deadline.

2. Short list comprising entirely of national consultants: Short list of consultants for services, estimated to cost less than \$100,000 equivalent per contract, may comprise entirely of national consultants in accordance with the Fund's interest in encouraging the development and use of National Consultants from partner countries of operation.

3. Any Other Special Selection Arrangements: [including advance procurement and retroactive financing, if applicable]
Not Applicable

4. Consultancy Assignments with Selection Methods and Time Schedule

Ref. No.	Description of Assignment	Type of Consultant	Source of Funds	Estimated Cost	Selection Method	Review by AE/Fund	Issuance of Expression of Interest	Finalize shortlist and issue RFP	Proposals Submission Date	Complete Technical Evaluation	Complete Financial Evaluation	Negotiate and Award	Comment
----------	---------------------------	--------------------	-----------------	----------------	------------------	-------------------	------------------------------------	----------------------------------	---------------------------	-------------------------------	-------------------------------	---------------------	---------

				(Prior/ post)					
1	3.1 Develop, discuss and analyze options for policy reforms to support implementation of agroforestry, sylvopastoral and forestry systems for landscape resilience through improved ecosystem services	International	GCF	\$28.000	QCBS	Yes			
2	3.1 Develop, discuss and analyze options for policy reforms to support implementation of agroforestry, sylvopastoral and forestry systems for landscape resilience through improved ecosystem services	Local	GCF	\$6.000	QCBS	Yes			
3	3.2 Establish a Landscape Resilience Fund to support adoption and implementation of agroforestry, sylvopastoral and forestry systems in support of landscape resilience through ecosystem service enhancement	International	GCF	\$103.500	QCBS	Yes			

3.2 Establish a Landscape Resilience Fund to support adoption and implementation of agroforestry, sylvopastoral and forestry systems in support of landscape resilience through ecosystem service enhancement					
4	Local	GCF	\$12.500	QCBS	Yes
5	PMU	Local	GCF	\$591.600	QCBS Yes
6	PMU	Internat	ional	GCF	\$90.000 QCBS Yes
Total for Consultants				\$831.600	

Competitive Methods are the following:

- Quality Cost Based Selection method (QCBS)
- Quality Based Selection (QBS)
- Fixed Budget Selection (FBS)
- Least Cost Selection (LCS)
- Consultants Qualifications Selection (CQS)