



GCF Regional Dialogue With Africa



November 2023



The bank that listens

About CRDB Bank Plc

We are the largest integrated financial services provider in Tanzania aspiring to transform the lives of Africans through the financial service sector.

OUR AFRICAN OPERATIONS

- Tanzania
- Burundi
- Congo



OUR KEY CREDENTIALS



Listed on the
Dar es Salaam
Stock Exchange

Moody's

Rated B2, Positive
Outlook by
Moody's



GREEN
CLIMATE
FUND

1st GCF Accredited
Entity in Eastern &
Central Africa

TOTAL MARKET SHARE



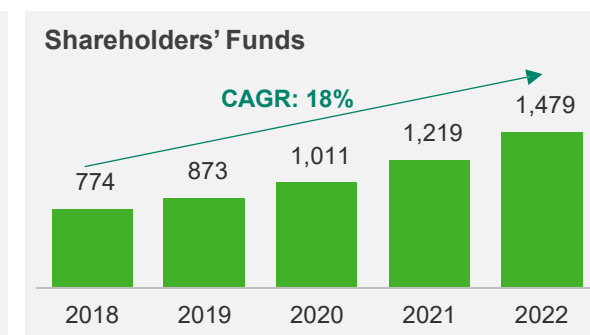
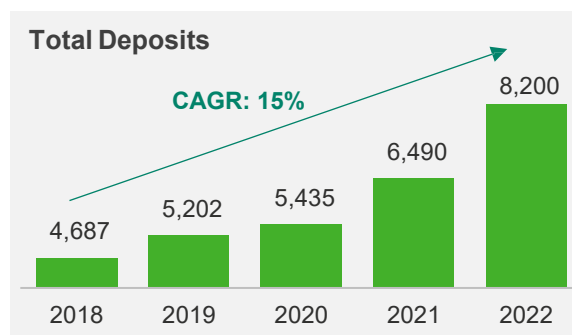
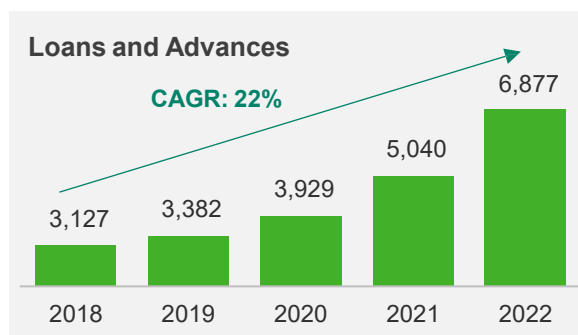
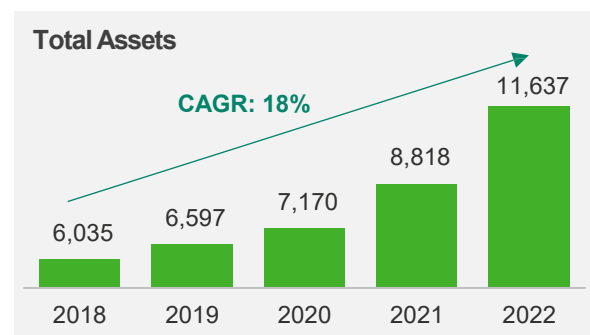
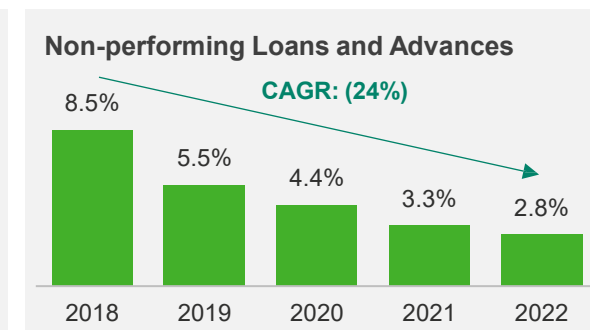
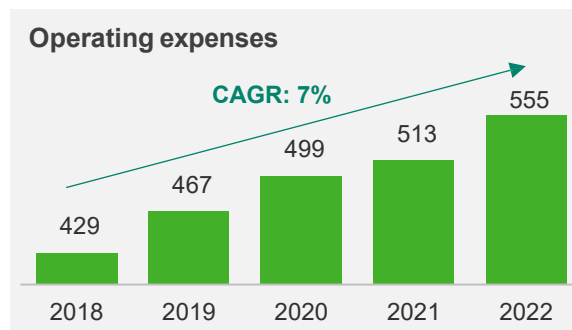
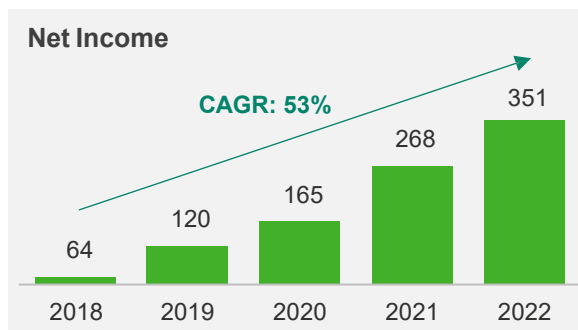
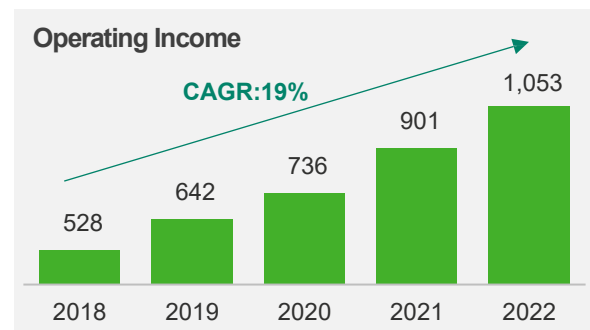
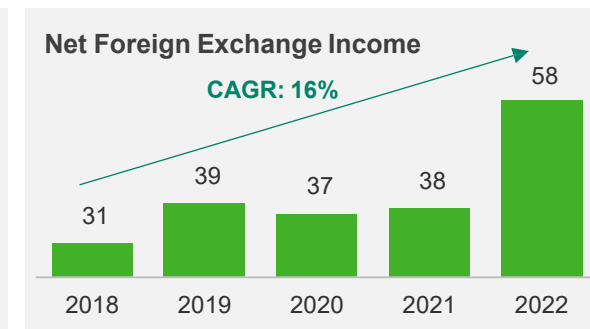
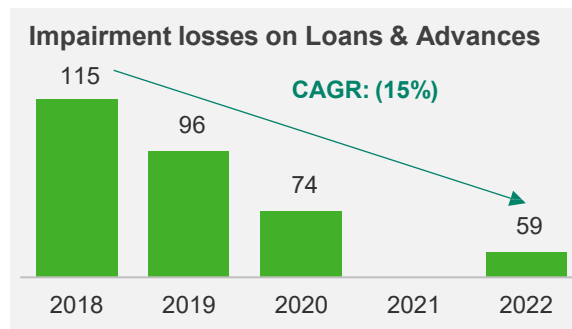
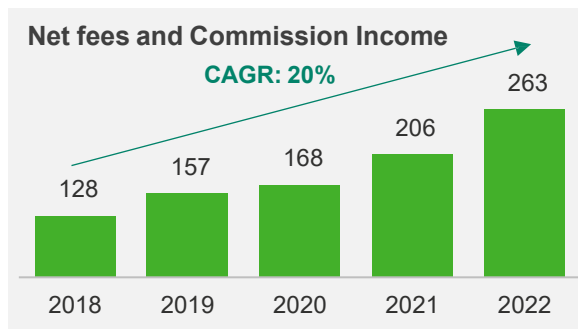
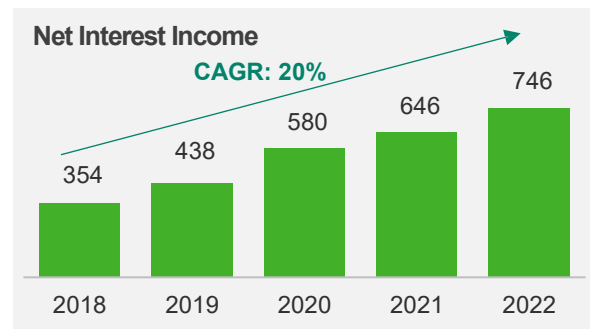
OUR BUSINESSES

Commercial Banking
Insurance Services
Investment - Local & Regional



Five-Year Trend (2018 - 2022)

Amounts in TZS'bn



Green Financing Landscape;

- Installed the Environmental and Social Management System (ESMS)
- First Commercial Bank to be accredited by GCF in East, Central and Southern Africa
- First Commercial Bank in Africa to get its Funding Proposal approved by GCF
- Green Social and Sustainability Bond Framework: Issued the first Green Bond in Tanzania, value at US\$300 million, the largest green bond not only in Tanzania but across Sub-Saharan Africa, the first tranche was oversubscribed by 430%.
- Tanzania's largest lender to the agriculture sector (45% of all credit to agriculture borrowers) with agriculture adaptation portfolio



Tanzania Agriculture Climate Adaptation Technology Deployment Programme (TCATDP) – PPF and FP

GCF Provided Grant PPF US\$ 560,500.00 to Support TACATDP Studies

Scientific Assessment for the Establishment of the Program Climate Rationale

Preparation of an Environmental and Social Management Framework and the Resettlement Policy Framework

Preparation of the Gender Assessment and Gender Action plan

Conducting Market Study for GCF Funding Proposal

Socio-Economic Analysis and Assessment of Contribution to the Tanzania SDG targets

Conducting Stakeholders Engagement Survey for GCF Funding Proposal

Vulnerability & Adaptation Assessment Study, Baseline Study and Legal Advise (Part A&C)



Climate Rationale

Environmental and Social Management Framework

Gender Assessment and Action Plan

Feasibility Study and Market Study

Economic Analysis

Summary of Consultations and Stakeholder Engagement Plan

Feasibility Study and Market Study

How did we develop the Concept Note (CN) and Funding Proposal (FP)?

Stakeholder engagement, the right partnerships with local and international players; alongside a relentless passion for change, proved rewarding...

- A great relationship with NDA
- We focused on the **country ownership-related project ideas**; we scanned through various country key documents such as NDC, ASDP II, Vision 2025, Vision 2050
- We scanned our Balance Sheet and decided to **start with the areas that we are good at**
- We started CN preparations as we negotiated AMA
- We **chose the right Vendors** right at the beginning
- Engagement with various stakeholders that, includes public and private sectors
- **Steady engagement** with GCF Secretariat/ iTAP; we took it as a learning curve and as a challenge in responding to the questions timely
- We assigned vendors-related tasks/ studies immediately after PPF approval; we **could not wait for the grant money** to be credited into our account
- We started **FP immediately after CN PPF approval**.
- We submitted our **FP first draft within 5 months of PPF approval**
- We got **FP approval from GCF Board within 6 months of our submission date**

GCF Approved CRDB's Tanzania Agriculture Climate Adaptation Technology Deployment Programme (TACATDP)



- **Total Financing:** USD 200M
- **GCF Financing:** USD 100M (70.0M Senior Loans + 10M Guarantees + 20.0 M Grants)
- **Co-financing:** USD 100M (100M Senior Loans)
- **Implementation period:** 5 years
- **Grace period:** 5 years
- **Repayment period:** up to 20 years
- **Adaptation potential:** 1,241,288 direct and 4,903,056 indirect beneficiaries (total of 6.1)
- **Funded Activity Agreement:** Signed
- **Disbursement:** Policy Interventions and Technical Assistance



TACATDP Overview/ Components

Objective: Unlock the climate resilience of smallholder farmers and transform the adaptive capacity of Tanzania's agriculture sector

Component 1: Innovative financial products for adaptation and climate resilient agriculture technologies

Establishment of a **dedicated credit line for CRDB ARA lending operations**

US\$70M from GCF
US\$100M from CRDB

Establish and implement a dedicated **ARA Guarantee Credit Facility**

US\$10M from GCF

Establishment of an **insurance scheme dedicated to ARA** for smallholder farmers

US\$10M from GCF

Component 2: Policy interventions and Technical Assistance to advance ARA in Tanzania

Capacity building sub-activities

Policy interventions

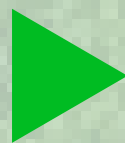
US\$10M from GCF

TACATDP Adaptation Technologies

**6.1 Million
estimated
beneficiaries**



The purpose of TACATDP is to equip CRDB with the financial and non-financial (TA, capacity building) resources to offer more ambitious and innovative adaptation technologies, especially to smallholder farmers, who typically cannot or struggle to access any agriculture adaptation technology. GCF's funding it will allow us to charge a **lower interest rate to customers** (by as much as an **estimated 60% below current market rates**).



The Technology and Practice Needs Assessment (TPNA) prepared under the Project Preparation Facility (PPF) for TACATDP found several key categories of agricultural technologies and practices that will support resilience building and adaptation of Tanzanian agriculture.



End-users adaptation technologies within their regular agribusiness operations and support in investigating potential to invest and develop local manufacturing capacity of affordable, modern adaptation technologies (such as net shade screen houses, automated drip irrigation kits, incorporating solar powered sensors).

GCF Proposal Development Challenges:

1. Designing the project or programme in the right way to meet investment criteria.
2. Completeness of documentation such as; Feasibility study, Financial Model, Project Timetable, Gender Analysis, Environmental studies, No-objection letter.
3. Compliance with GCF Policies; Fiduciary standards, Risk Management, ESS, Gender Policy and Legal Standards.
4. Country-Driven Approach; Alignment with NDCs, Early country (NDA) engagement.
5. Providing the required information concisely and in sufficient detail and quality.



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